Dear Customer

Telstra Wholesale National Stop Sell of Carrier Grade Ethernet, Wholesale Transmission, Ethernet Backhaul, BDAS, Business Grade Ethernet and ATM

We're writing to let you know that Telstra Wholesale will be ceasing to supply any new services supplied over fibre nationally for 6 legacy data products on and from 01 January 2020. Upgrade and downgrade orders on existing services supplied under these legacy data products will continue to be taken until further notice.

The products that are affected by this stop sell are set out in the table below.

Legacy data product	Affected supply agreement (CRA/TWA/GAA) schedules
Carrier Grade Ethernet (CGE)	78, 78A and 78B
Wholesale Transmission (WTX)	162,163,164 and 165
Business Grade Ethernet (BGE)	77, 77A and 77X
BDAS Premium	79
BDAS Enhanced	79
ATM and Ethernet over ATM	67 and 68
Ethernet Backhaul (EB)	246

The stop sell will be applied to new services supplied over fibre for both existing customers and customers who have not previously acquired the legacy data products.

Telstra has previously announced that WTX, BDAS Lite, BDAS Standard, Wholesale ATM and ATM (Rebill) services that are supplied over copper and are being migrated to the nbn are subject to a NBN service withdrawal process. This notice does not affect any existing NBN service withdrawal process. Previous notices that we have issued regarding the NBN service withdrawal process are available on the Telstra Wholesale Customer Portal and https://www.telstrawholesale.com.au/nbn.html for your reference.

Why is Telstra Wholesale implementing a stop-sell?

These are legacy products and we have seen a rapid decline in services with very few recent orders. Telstra has a number of legacy products with overlapping functionality and there are currently newer alternative products that offer a better long term solution with enhanced options and higher available bandwidths. In addition, Telstra is planning for a future simplified and digitised product set.

Recommended 'Go-To' Products

We recommend that you order new services under the recommended go to products in the below table. If you currently do not acquire these products, please let us know and we will work with you to find the optimal result for your business.

Current legacy data product	Recommended go to products
Carrier Grade Ethernet (CGE)	Managed Leased Lines (MLL)
Wholesale Transmission (WTX)	Managed Leased Lines (MLL)
BDAS Premium	Managed Leased Lines (MLL)
BDAS Enhanced	Ethernet Access Service
Business Grade Ethernet (BGE)	Ethernet Access Service or Telstra Wholesale Wavelength service (if used for ADSL aggregation)
ATM and Ethernet over ATM	Ethernet Access for VPN, Wavelength service for ADSL aggregation
Ethernet Backhaul (EB)	Ethernet Access Service

What are Telstra's future plans for these products?

Telstra is currently planning for a future simplified and digitised data product set. As these plans progress, Telstra will provide you with updates. As noted above, until we notify you otherwise, Telstra will continue to accept upgrade and downgrade orders for your existing services.

What more can we do to assist you?

We are here to ensure you are well supported by Telstra Wholesale and we will keep you informed of our future plans.

Please contact me if you have any questions.

Important dates to remember

Milestone	Date
National Stop Sell for new services supplied under the following legacy data products: Carrier Grade Ethernet (CGE) • Wholesale Transmission (WTX) • BDAS Premium and BDAS Enhanced • Business Grade Ethernet • ATM and Ethernet over ATM • Ethernet Backhaul (EB)	01 January 2020